



# Building Relationships. Restoring Hope. Transforming Lives.

March 2021

## 2020 ANNUAL REPORT

### MINISTRY OUTCOMES

Calls for Help .....	749
Households Served .....	218
New Verified Clients .....	35
Clients who Received New Beds .....	22
Personal Care Deliveries.....	475
Furniture Deliveries .....	40
Linens Deliveries .....	64
Hygiene Deliveries (In Class) .....	14
LINC Home Visitations (calls/visits)..	216
Building Hope Workshops .....	39 participants
Affirming Potential Class .....	19 participants
Grief & Loss Class .....	2 participants

During first 12 weeks of pandemic, volunteers worked from home to make 295 'wellness check' calls and 156 community referrals.



Reflecting on 2020, it was a year of the unknown, full of challenges and chaos for us all. The restrictions brought on by the pandemic forced us to close our doors for a couple of months, but our lights were never turned off. The creativity and commitment of our staff and volunteers were key in serving our neighbors during this troubled time. Hundreds of check-in calls were made by Clearinghouse volunteers from their homes to our neighbors to assist and pray with them, Gap Ministry drivers brought emergency deliveries to those in need, our Prayer Team provided twice per week community prayer time for those afflicted, and we hired our Relational Ministry Coordinator to ensure our classes would be held in-person when the restrictions were lifted. In all of this, our goal was to stay Christ-centered and hopeful in our faith. As we enter 2021, we'll be looking to enhance our Relational Ministry by introducing a new class called *Faith and Finances* that guides the participants on a journey toward financial literacy and long-term stability based on Biblical teachings. We hope to grow the team of *Coaches* to assist neighbors in achieving their defined goals (read a neighbor's experience on page 2). We are also implementing a *Children's Ministry Program*, with the first phase being an enhanced children's class centered around spiritual growth. Future plans are to expand this program to include teen initiatives as well. We would like to also offer *Redemptive Compassion* study groups throughout the year to share the wholistic approach to caring for our neighbors so be on the lookout for these opportunities. We, at Mid-Hudson Love INC are excited and ready to continue our mission of partnering with churches to help people in need cultivate resources within themselves to set and achieve life goals. The generous support received from the churches, volunteers, and community throughout 2020 has been so appreciated. I believe with this continued support from our Love INC family and the lessons learned in 2020, that 2021 will be an exciting time to experience true transformation of lives in our community. I hope you will join us!

- John Marrine, Executive Director

### OUR MISSION

To engage local churches to transform lives and our community  
In the Name of Christ

### CLIENT SERVICES



Throughout the past year there were many beautiful moments within the Love INC community, even though the year did not happen the way we planned. Our neighbors and volunteers experienced unexpected, yet meaningful moments with each other. In the early days of the lock down neighbors and volunteers connecting on the phone encouraged each other; a young mother called to say 'thank you' multiple times after a volunteer searched for and purchased the formula she needed but could not find for her child; neighbors and volunteers texted each other and, also, met outside (socially distant) for conversation and prayer; and the list could go on and on. One day this past year, a volunteer finished their work in the clearinghouse saying, "Wow, the plan of God is amazing!" A neighbor told them that the phone call was just the encouragement they needed. The words of a neighbor ring true: "staying connected with everyone at Love INC has meant so much to me in the past year". We agree with our neighbor. Keeping connected with each other refreshes our hope and ministers to us, too. As we look towards the coming year, we trust God to lead us and, also, to minister to us through each other.

- Charissa Danielson, Coordinator of Client Services

# RELATIONAL MINISTRY



Despite the uncertainties of 2020, our Relational Ministry continued to grow under God's gracious provision! Together, we ministered to our neighbors with a variety of life-skill classes to bring about positive change. When the pandemic "pause" ended and classes resumed in the summer, everyone was eager to reconnect as hearts were open to learning about Christ's love and hearing the message of hope! With masks in place, our faithful volunteer teachers, organizers and drivers worked in unison to host several classes in 2020. We offered several sessions of Building Hope, Grief & Loss, and we launched two new programs - *Affirming Potential* and *one-on-one Coaching* – focusing on self-reflection through God's eyes and goal-setting. The caring relationships that develop as our neighbors journey through classes are at the heart of this ministry, blessing all involved and bringing transformation as God accomplishes His work in the lives of our neighbors!

- Joanne Temmel, Relational Ministry Coordinator

## Love INC Coaching - Transforming Lives

### Interview with Charles, an Affirming Potential class graduate, pursuing goals with a Coach

**What have you learned about yourself as a result of working with a Love INC coach?** *By talking and sharing things with my coach, I now realize that what I struggle with and worry about is not all that different from what other people struggle with, and that helps me to keep everything in perspective. My coach reassures me that I can work through certain problems, and knowing he is there to support me means a lot.*

**Where do you see yourself growing the most as a result of being coached?** *Having someone always praying for me has been a real game changer. I recently started to read the Bible and my coach has been really encouraging me in that regard. I am also appreciating what it means to take it slow, to think things out and focus on what really matters in life.*

**What has been most surprising?** *I was amazed how easy it was to be relaxed and open with my coach once we started to meet. We are alike in more ways than I would have thought. I am also very thankful for all that Love INC has done for me and for giving me this opportunity to get to know someone who is so genuine, real and caring.*

**Are you making progress on your goals?** *Since working with my coach, I now have more goals that involve certain areas in my life I want to work on in addition to the goals we started out with. We spun it around in a good way. We are taking it step by step and making progress on all fronts. I now have a plan in mind of what I want to accomplish over the next few months.*

## Coaching Love Story

One neighbor who recently lost her job due to COVID found herself in the job market for the first time in many years. She has worked closely with her Love INC coach to rewrite her resume and is now registered with an outside agency to obtain interviewing tips and job search leads. *"It is wonderful, because a few months ago, I didn't know where to start to look for a job. I feel so much more confident about how I can present myself to an employer."* When asked how coaching has helped, she added *"What I am most appreciative of is having the support of my coach. The job search process can be very discouraging, but my coach keeps me motivated and always covered in prayer."*

**Volunteers are Making a Difference:** In 2020, **165** volunteers from more than **34** churches invested over **6500** hours in ministry through Mid-Hudson Love INC; *all during a pandemic!* That equates to **\$176,800\***. Please refer to 'Ministry Outcomes' on page 1 for a summary of their impact in our community.

**THANK YOU FOR ALL YOU DO!**

*\*The Independent Sector estimated national value of \$27.20 for each 2020 volunteer hour.*



Clearinghouse



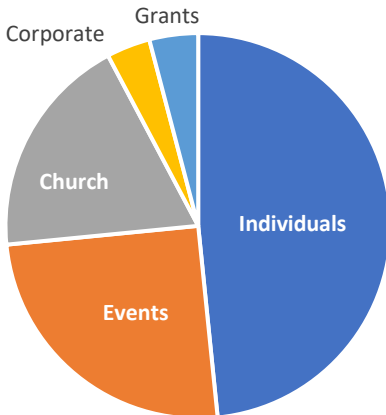
Class Completion Celebration



Linen Pantry at Immanuel

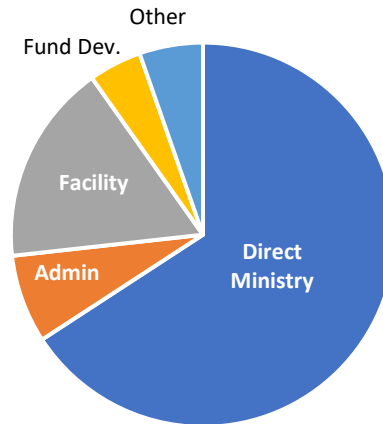
# 2020 FINANCIALS

## Contributions



Churches	\$13,060
Individuals	\$33,606
Corporate	\$ 2,545
Grant	\$ 2,839
Events	\$17,403
<b>Total Income</b>	<b>\$69,453</b>

## Expenses



Ministry	\$50,475
Facility	\$12,998
Fund Dev.	\$ 3,415
Admin.	\$ 5,704
Other: (Dues, Ins.)	\$ 4,108
<b>Total Exp.</b>	<b>\$76,700</b>

The SBA has not finalized the Payment Protection Program (PPP) Loan forgiveness process so our \$8,400 loan is not included in financials.

## 2021 BOARD OF DIRECTORS

**Linda Haas Manley**, St. John's Lutheran Church  
**Karina House (Secretary)**, New Beginnings  
**Susan Jenkins (Vice Chair)**, Living Water Church  
**Carolyn Landry**, Faith Assembly of God  
**John Lewis**, Changepoint Church  
**Crystal Middleton**, Poughkeepsie United Methodist Church  
**Patricia Owen**, Poughkeepsie United Methodist Church  
**Jewel Ratzlaff (Chair)**, New Beginnings  
**Charles Webb (Treasurer)**, Valley Bible Fellowship Church  
**Robert Welser**, Our Savior Lutheran Church

**THANK YOU to Rev. Marlow Dunham, Susan Minard, Melanie Nash for their service on the Board**

*I was inspired to join Love INC Board of Directors because I wanted to expand my Social Ministry Mission Team work at St. John's Lutheran and support our neighbors as they navigate life's challenges and lean on God to make significant positive changes in their lives. ~ Linda Haas Manley ~*

## 2021 Staff

John Marrine, Executive Director  
 Charissa Danielson, Client Services Coordinator  
 Joanne Temmel, Relational Ministry Coordinator

## 2020 CORPORATE MATCH

♥ Thrivent Financial ♥ Hologic

## 2020 BUSINESS SUPPORT (\$500+)

♥ Pagonos Insurance Agency  
 ♥ Steve Jones, FIC, Thrivent Financial  
 ♥ Real Property Abstract  
 ♥ Lambert Plumbing and Heating

## 2020 GRANTS

♥ Fidelity Charitable  
 ♥ Thrivent Choice Dollars  
 ♥ InFaith Community Foundation  
 ♥ Vanguard Charitable

REDEMPTIVE  
 COMPASSION

If you'd like to participate in one of our **Redemptive Compassion** small groups to discover how to offer wholistic help to those in need based on Biblical teachings, send an email to [info@mhinc.org](mailto:info@mhinc.org) to join.

**"We love because He first loved us." 1 John 4:13**

## 2020 - 2021 PARTNER CHURCHES

Mid-Hudson Love INC is a partnership of churches

### **PARTNER CHURCHES \***

Changepoint Church  
Community Baptist Church  
First Baptist Church  
Hopewell Reformed Church  
Immanuel Church  
Living Water Church  
New Beginnings  
Our Savior Lutheran Church  
Poughkeepsie United Methodist Church  
St. John's Evangelical Lutheran Church  
St. Nicholas-on-the-Hudson Episcopal  
St. Timothy Lutheran Church

\*contribute space, finance, volunteers in ministry work

### **PARTICIPATING CHURCHES \***

Bangall United Methodist Church  
Bethel Missionary Baptist Church  
Beulah Baptist Church  
Calvary Chapel, Hudson Valley  
Church of the Resurrection  
Community at Creekside Church  
Faith Assembly of God Church  
Fishkill Baptist Church  
Goodwill Beacon Church  
Mid-Hudson Chinese Church  
Mission Church  
New Hackensack Reformed Church  
Odyssey Church  
Reach Out Church  
Resurrection Bible Church  
St. Gregory's Greek Orthodox Church  
St. Martin de Porres  
S. Westerlo Congregational Christian Church  
Trinity United Methodist Church  
Valley Bible Fellowship Church  
Vassar Road Baptist Church  
Vineyard Community Church  
Zion Episcopal Church

\* provide individuals volunteering in ministry work



## **Mid-Hudson Love INC** Love In the Name of Christ

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***THERE'S NOTHING MORE POWERFUL THAN  
CHURCHES WORKING TOGETHER TO  
TRANSFORM LIVES AND COMMUNITIES***

**Visit Our Website for News and Updates  
@ [www.mid-hudsonloveinc.org](http://www.mid-hudsonloveinc.org)**

Follow us on Facebook and Instagram for updates,  
announcements and photos.



***“Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up.” Galatians 6:9***